

## Overview

Founded: 2014 in Oregon  
This is a benefit company, organized in part for the public good.

## Primary services

Consulting, planning, assessment, grant fundraising, training.

We help dedicated, talented people build superb programs, development operations and boards of directors to more effectively carry out the mission.

We are committed to the principles of diversity, equity and inclusion in our business practices, and encourage organizations to grow in this domain as well.

We firmly believe that better practices in nonprofit administration, operations and governance lead to more lasting, meaningful impact on communities.

## Key Values



2018 was an intensely challenging – yet balanced – year. I enjoyed several firsts and worked hard to deliver complex products for organizations and nuanced experiences for people – a countywide housing study, fundraising for alternative high schools, and an operational assessment with a diversity, equity and inclusion focus.

Perhaps most meaningful and worth its considerable investment – an invitation to take part in the Nonprofit Clinic with UO Law School.

I was a consultant advisor to a graduate student team who completed two governance assessments and delivered thoughtful, future-focused reports to boards. It was an excellent learning experience and helped me to reframe assessment work. I'm delighted to be asked to return this spring. It's shaping up to be another fascinating year all around.

These are difficult, troubled times. I struggle like many people to comprehend the present and future. By continuing to resist division and fear as we build stronger organizations, we can create the type of social safety net that truly supports individuals and families, leading to more compassionate lives and better communities for all.

Sincerely,



Andi Kemp  
Principal Consultant



*Advisory Board*

***Hilary Stoebig***  
***Harvard University***  
*Human Resources, Management, Operations*

***Tia Toumbs***  
***Oxfam America***  
*Accounting, Labor Relations, Planning*

*Highlights*

**Organizations Served**

U.S. Nonprofits	11
Public Sector Entities	5
Businesses (private sector)	2
<b>Total</b>	<b>18</b>

**Key Accomplishments**

Assessments of Nonprofits	5
Strategic & Financial Plans	3
Workshops Taught	6
Grant Pipelines Built	2
Proposals for Funding Written	6

**92% success rate on grant applications**

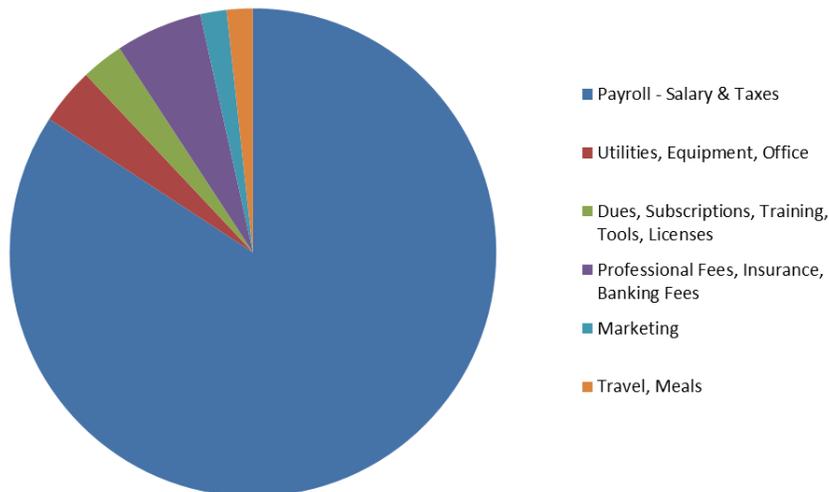
**\$1,870,500 Grant Funds Awarded to Nonprofits**

**195 Professionals Served**

**Other Technical Assistance**

<b>Grant Research</b>	~125 leads	Benefiting 2 nonprofits
<b>Staff Training</b>	28 staff	Nonprofit leaders, grant specialists
<b>Board Training</b>	5 boards	Assessment, strategic planning
<b>Volunteerism</b>	~50 hours	Lane County Community Health Improvement committee, Northwest Youth Corps community garden, Emerald Valley Development Professionals
<b>Tracking &amp; Planning Tools</b>	40 people	~10 tools shared with nonprofit leaders and graduate student assessors
<b>Budgeting</b>	5 budgets	Completed for grant projects plus a nonprofit organization

*2018 Financial Snapshot*



<b>Gross Sales/Revenue</b> <i>(contracts and workshops)</i>	<b>\$51,735</b>
<b>Total Expenses</b>	<b>\$40,975</b>
<b>Net Income</b> <i>(Distributions to Andi Kemp)</i>	<b>\$7,461</b>

## Brief History

**2008 to 2013** – Nonprofit leadership (development director, grant fundraiser). Early-stage consulting (fundraising, assessments).

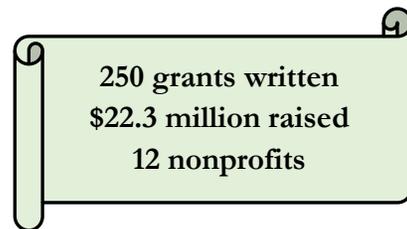
**2014** – Andi Kemp established the LLC - also a benefit company in Oregon – elected S-corporation status.

**2015** – Created early stage administrative systems; developed processes. Built a pipeline of 8-12 clients annually.

**2016** – Developed and upgraded a Wordpress website. Professional development for Andi. Advisory board creation.

**2017** – Transitioned to QuickBooks and hired a CPA. Added more planning and assessment projects. Restarted community training workshops. Began posting blogs. Provided more services to environmental, education and arts/culture nonprofits.

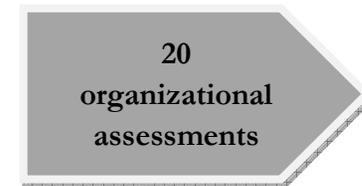
**2018** – Expanded services to include consulting/advising with UO Law Nonprofit Clinic. First fee-based grant workshop with SCORE Willamette. Largest housing study completed to-date for Womenspace.



250 grants written  
\$22.3 million raised  
12 nonprofits



1,600  
professionals and  
community  
volunteers trained



20  
organizational  
assessments

---

---

## Testimonials

Andi was very receptive to our goals and vision. She helped me understand operations in a way that will keep it going. - *Nonprofit Board Member*

Andi was thorough and professional as our strategic planning consultant. She guided us through the process in a comfortable way that made it easy, while facilitating great discussions to get us thinking about important topics. As an organization we really benefited; I highly recommend her.  
*Karen Rainsong, Executive Director, Singing Creek Educational Center*

Enjoyed my time. Andi drew more information, feelings and thoughts out of people. She made discussion grow and flow. - *Nonprofit Board Member*

I loved the tools you offered to organize your grants. Thank you! - *2018 Workshop Participant*

## Funding Support

The following sources of funds made our work possible.

We are deeply grateful.



*Roseburg, Oregon*

*10 committed and persistent clients*

*Taxpayer dollars (state and federal grants)*

## Peers and Colleagues

*In a year of growth, these individuals made a lasting mark.*

Tia Toumbs	Megan Schultz
Hilary Stoebig	Jamie Gatewood
Beatrice Dohrn	Karen Rainsong
Dyana Mason	Teresa Aslin
Susan Gary	Julie Weissman
Heather Quaas-Annsa	Aimee Walsh
Mona & David Kemp	Penny Campbell
Melinda Norton	Joanna Bartlett
Mary Twitty	Magi York
Kemy Joseph	Ashley Whitaker
Pat Skipper	Jenn Clemo
Northwest Youth Corps Staff	Carl Swart

## Clients

