

Overview

Established 2014 – Eugene, Oregon
Benefit company: organized in part for the public good
Led by a principal consultant, focused on nonprofit development
Additional experts lend support to organizations we serve

Primary services

Strategic planning, assessments, grant fundraising, training.

With a holistic approach and clear, direct guidance, we help talented people advance their organization’s systems, leadership, programs, and governance to more effectively meet the mission.

We are committed to the principles of equity and inclusion in our business practices, and value diversity in perspective and experience. We encourage organizations and people to grow with us in these realms. The personal journey is real and meaningful.

We firmly believe that more intentionality, better practices, and additional resources in the nonprofit sector leads to more lasting, meaningful impact on communities and people.



Letter from Andi

This new decade presents an opportunity to reflect on changing times.

I’m grateful to be making a positive impact with nonprofit partners in new and interesting ways – writing competitive grants for Head Start agencies and a family relief nursery, undertaking a countywide strategic plan, planning for the future of Oregon’s coastal communities with Siuslaw Vision, raising money with Sanctuary One – a spectacular care farm in southern Oregon – and securing a VA grant with St. Vincent de Paul to house veterans who are homeless. Plus, offering guidance to startup nonprofits was a good learning experience for all.

Sharing what I’ve learned was meaningful and fun - I delivered five workshops to nearly 130 nonprofit professionals, and again served as a consultant advisor to a University of Oregon graduate student team; they completed two thoughtful governance assessments for nonprofits.

Despite myriad challenges facing communities, organizations, individuals, and families, I still have hope that we will build a more resilient and robust safety net, develop more comprehensive arts and education programs to enhance public school curricula, and adapt to rapidly changing circumstances with grace and perseverance.

I am truly grateful to all of you who lead by example and look forward to doing my part to support you in the coming year.

Sincerely,



Andi Kemp
Principal Consultant

Consultant Partners

Erin Barnhart, Ph.D.
Effective Altruism, LLC
Accessible, comprehensive training and consulting

Tree Bressen
Facilitator
Helping groups of people function well together

Sarai Johnson
Lean Nonprofit
Information, tools, and inspiration for smart nonprofit practitioners

Advisory Board

Hilary Stoebig
Harvard University
Human Resources, Management, Operations

Ti Toumbs
Oxfam America
Accounting, Labor Relations, Planning

Highlights

Organizations Served

U.S. Nonprofits	9
Public Sector Entities	4
Businesses (private sector)	1
Total	14

Key Accomplishments

Assessments of Nonprofits	3
Strategic & Financial Plans	2
Workshops Taught	5
Grant Pipelines Built	2
Proposals for Funding Written	10

\$78,305,371 in grant funds requested this year!

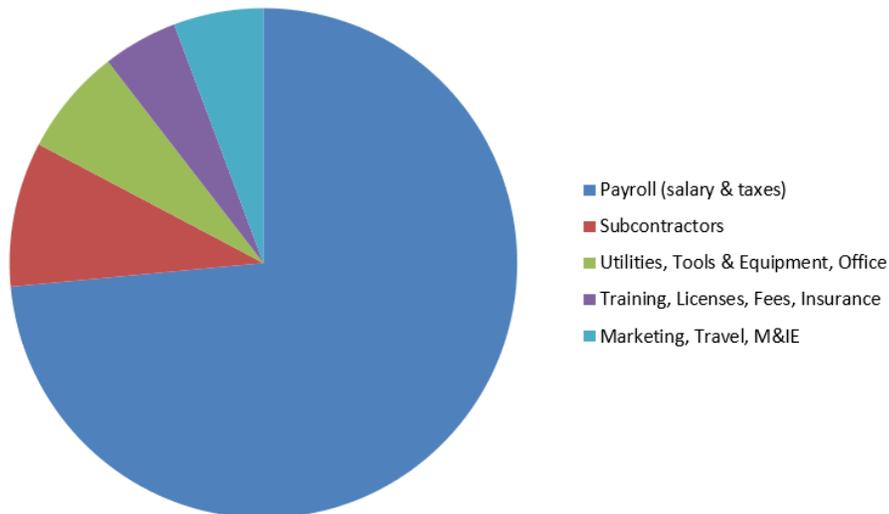
\$1,166,516 Awarded to a nonprofit for its Veterans' housing program

Nearly 400 Professionals Supported

Training and Technical Assistance

Grant Research	~50 leads	Benefiting two nonprofits
Training	~200 people	Nonprofit leaders and program staff; UO Nonprofit Clinic students
Board & Policy Council Development	8 organizations	3 Head Start/Early Head Start grantees, a community visioning group, 2 startups, 2 nonprofit governance assessments (UO)
Volunteerism	~30 hours	Singing Creek Educational Center project, Sanctuary One, Head Start of Lane County, various clients donated hours
Budgeting, Tracking & Planning Tools	~50 people	~10 tools we created, shared with nonprofit leaders and graduate students

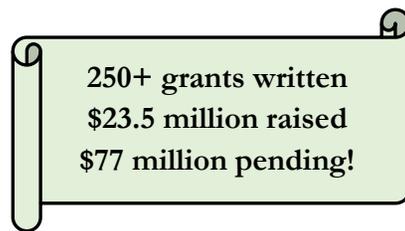
2019 Financial Snapshot



Gross Sales/Revenue <i>(contracts and workshops)</i>	\$64,428
Total Expenses	\$52,436
Net Income <i>(Distributions to Andi Kemp)</i>	\$8,664

Brief History

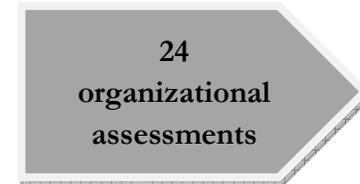
2008 to 2013 – Nonprofit leadership (development director, grant fundraiser). Early-stage consulting (grant writing, assessments).
2014 to 2015 – Andi Kemp established the LLC - also a benefit company in Oregon – elected S-corporation status. Anchor client and a few additional contracts annually (grant writing with St. Vincent de Paul of Lane County for veterans’ grants, etc.) Early stage administrative systems, business plan, and practices developed. Built a pipeline of 8-12 clients annually. More diverse projects.
2016 to 2017 – Developed a Wordpress website, branding, and digital products. Professional development for Andi. Advisory board creation. Transitioned to QuickBooks and hired a CPA. Secured more strategic planning and assessment projects. Restarted community training workshops. Provided more services to environmental, education and arts/culture nonprofits. Enhanced consulting services.
2018 to 2019 – Began consulting with the UO Law Nonprofit Clinic (graduate student advisor.) Continued workshops with community partners. A housing study, strategic planning, facilitation, capacity-building grants, and Head Start competitive grants were highlights.



250+ grants written
\$23.5 million raised
\$77 million pending!



1,700
professionals and
community
volunteers trained



24
organizational
assessments

Testimonials

I really enjoyed this. Super helpful resources and you also facilitate conversations/interactions well! – *Workshop participant*

Good experience. We value the outside assessment. I just hope the recommendations are used. – *Assessment and planning client*

Instructor clearly an expert. Lots of practical information and advice. – *Workshop participant*

I could tell Andi often held back or restraining from offering advice or insight when we were struggling through a learning moment, which I appreciated and I know that's hard to do. Andi was great and I'm grateful to have had a consultant who offered advice and guidance on personal struggles, team dynamics, assessment writing, and client interaction. – *UO Nonprofit Clinic students*

Funding Support

The following sources of funds made our work possible. We are deeply grateful.



Roseburg, Oregon

Clients committed to organizational development

Grantmakers

Donors

Peers and Colleagues

Thank you for your support and partnership!

Anne Williams	Bonnie Haight
Beatrice Dohn	Karen Rainsong
Dyana Mason	Laurie Hauber-Yang
Susan Gary	Julie Weissman
Heather Quaas-Annsa	Aimee Walsh
Mona & David Kemp	Penny Campbell
Melinda Norton	Joanna Bartlett
Mary Twitty	Megan Flowers
Kemy Joseph	Ashley Whitaker
Head Start of Lane County Staff	Paula Free
Harney ESD Staff	Peggy Whalen
MHCC Head Start Staff	Annie Soto

Clients

